

Trust the leader's experience!
Join the group of Customers of
Andreas company!



ANDREAS Sp. z o.o.
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History and tradition

Roots of trans-shipment activity of Andreas Sp. z o.o. reach early 20 years of the XX century, when in Szczecin district Goltzow, in the close proximity of Odra River, there was a modern - for those days - grain elevator of capacity of 10 thousand of tonnes.



Several decades in the AGRO trans-shipment sector

Since that time the main, traditional area of activity of the company - trans-shipment of cereals and products of agricultural origin has been developing continuously.

Cereal trans-shipment is our unquestionable speciality. We have our own **warehouse facilities**, and SNOP wharf **which belongs to the company** ensures its independent access to the port.

We serve 42% of all Szczecin trans-shipments of cereals and feeding stuff.



Strategic location

Strategic position in Szczecin port, access to full road, railway, inland waterway and maritime infrastructure, perfect logistic facilities and efficient organisation guarantee constant attractiveness of our offer.



The length of SNOP wharf equals 340 m

Our advantages:

The length of SNOP wharf equals 340 m

We accept ships up to 8000 DWT

We have our own railway sidings of the length of ca. 900 m

We have our own transportation

Ships up to 8000 DWT



We have our own transportation

Railway sidings of the length of ca. 900 m



Continuous development

Recent years of the company activity are rich in new investments. We are developing with a view of the needs of our Customers. Constant extension and automation of the technical facilities, continuous improving of specialist competences of our employees, standardisation of all processes in the company contribute to the fact that our Customers have always had guaranteed service of the highest quality.



The position of the leader

Andreas company since 2013 belongs to the capital group Hauptgenossenschaft Nord AG with the registered office in Kiel in Germany. Owing to this, the company combines local, port tradition with strength and experience of the international capital group, drawing on the experience of the group from the activity on the Polish and foreign markets.

The key specialisation of Andreas is trans-shipment of goods served by AGRO market, including cereal and feeding stuff and also means for agricultural production, artificial fertilizers, limestone or biomass. We provide trans-shipment of wide assortment of unitised goods on pallets, in big-bags or other packages.



International scope, experience synergy

Logistics-Group Kiel is an international group that combines diversified but complementary competences of companies from such sectors as: transportation, logistics, trans-shipment and AGRO market.

This international and multimodal logistics network ensures its Customers the best and individual logistics solutions, supporting development of their business.



Companies operating in Poland in Logistics-Group Kiel structure:

ANDREAS Sp. z o.o. – is a maritime trans-shipment terminal of the total capacity of 32000 tonnes for cereals and feed products and 25 thousand tonnes for fertiliser, including 11.5 thousand tonnes of powder one. Equipped with modern trans-shipment devices for ships, among the others automatic conveyor systems of efficiency up to 250 tonnes/hour and trans-shipment devices for cars, operating with the speed of 150 tonnes/hour. The company owns over 340 metres of its own wharf and 3 railway sidings.

AHLMANN-ZERSSEN - offers in all Polish and German ports a comprehensive service for maritime and inland navigation, including charter, brokerage and customs services. The company specialises in agency services in transportation of commodity in Northern and Southern Europe.



OFFER Cereals

Among the agricultural commodities, we trans-ship:

- cereals,
- middlings,
- biomass,
- legumes,
- granulates.



Trans-shipment of cereals and products of agricultural origin is the traditional, uninterrupted continued area of activity of Andreas company for a dozen years.

As many as 42% of all Szczecin trans-shipments of cereals and feeding stuff is performed in our terminal.

Pioneer experience



Speed, precision, optimal management

Our technical facilities allow for simultaneous operation in several relations at the same time: on ships, serving railway and cars, in elevator, in silos and in the warehouse hall. This means perfect efficiency at simultaneous maintaining

the highest quality of trans-shipped and stored goods. High operation standards and automation of processes guarantee your goods are always in good hands.

In our own laboratory, each batch of goods that passes through our magazines is carefully examined. Owing to this, the quality of goods entrusted to us is monitored at the very beginning of the process.

We trans-ship both in bulk and unitised goods (pallets, in big-bags or other packages). The system of active bottom applied in our silos allows for efficient trans-shipment of palletised goods.

Standard free of charge storage period of goods in our magazines equals 14 days. A longer storage period is also possible, for this purpose arrangements including specificity of goods, the batch size and kind of the order (one-off, fixed) are necessary.

If need be, a longer storage period is possible for additional favourable for the Customer fee.



OFFER Fertiliser

Unique specialisation

Continuous development of the company and constant aiming at better Customer service was the driving force to implement a new area of activity of the company - specialist trans-shipment of fertiliser. Owing to automation, we maintain perfect quality of your goods at each stage of the trans-shipment process, minimising mistakes and losses in trans-shipment cycles.

Specialist infrastructure

- Trans-shipment devices made of stainless steel of efficiency of 250 tonnes/h.
- Automatic aggregate scales.
- Transportation technology based on conveyors.
- Automatic warehouse loading system - full use of the warehouse space + extension up to 100 t/h.
- Automatic line for co-packing of fertiliser in Big Bags of efficiency of 50 tonnes/h (extended up to the efficiency of 100 tonnes/h).
- Dedicated railway siding with devices for unloading carriages.
- Three automated warehouse halls of capacity of 4.5 thousand of tonnes, designated for storing fertiliser in bulk. The extension is executed by another 5 thousand tonnes of the warehouse surface.
- Storage yards of capacity of 12 thousand tonnes - for storing co-packed fertiliser (already packed in BB bags).
- Roofed position for unloading and loading of carriages.

The terminal has been designed in a way enabling its universal application - in all trans-shipment relations within import and export of fertiliser. The whole process guarantees the highest quality of trans-shipped products and our terminal belongs to the most modern solutions of that type in Poland.

Full safety

All processes have been maximally automated, owing to which human mistakes have been eliminated and the goods entrusted maintain the highest quality. Control and management of trans-shipment processes are executed with the use of specialist computer system.

In the nearest future, the extension of the fertiliser terminal is planned owing to which both its loading capacity and the warehouse space shall be significantly increased, offering in total 11 thousand tonnes of surface for storing in bulk and 20 thousand m2 of storage yards.

Efficiency of the terminal within co-packing of fertiliser shall increase up to 200 t/h and the terminal shall be equipped with a roofed position for trans-shipment of carriages.



OFFER Storing

Modern, computerised warehouse space

At present, capacity of our warehouse complex equals 32 000 tonnes, in the nearest time investments increasing the warehouse space to over 37 000 tonnes have been planned.

At present, we offer at your disposal:

- **SNOP ELEVATOR** of capacity of 6 000 tonnes.
This is the second in terms of size elevator in Szczecin port,
- **four modern silos** of capacity of 16 000 tonnes,
- **WAREHOUSE HALL** of capacity of 10 000 tonnes.



Since 2009 modern silos operate in our terminal - 4 steel tanks equipped with completely computerised system managing loading and unloading, cooperating with two electronic scales. The new system enables trans-shipment on average of 300 tonnes of commodity per hour.

The innovative system of active bottom applied in silos allows for trans-shipment of palletised goods such as granulates or pellets of eco-fuel.

Every 8 minutes a truck of capacity of 25 tonnes is unloaded.

Our Customers are offered free of charge storage period of goods in our magazines which equals 14 days. If necessary, a longer storage period is possible for additional favourable for the Customer fee.



OFFER Trans-shipments

A modern line for co-packing in Big Bags allows for fast and efficient trans-shipment of palletised goods. All warehouse processes are automated and computer managed.

Warehouse space, owing to high-performance transportation and trans-shipment devices, enables the execution of warehouse operations with **the efficiency maintained up to 250 t/h.**

Unloading of cereals and feeding stuff from ships onto the elevator is performed with the use of mobile cranes, loading of cereals and feeding stuff from the elevator onto ships is performed via chain Redler conveyors and bucket elevators onto the elevator.

Unloading of carriages and cars is performed at unloading stations onto charging hoppers, and then the goods are transported with the chain Redler conveyor and bucket elevator systems onto the elevator.

Loading of carriages and cars is performed at stations to which the goods are passed from the elevator with the chain Redler conveyor and bucket elevator systems.



Unloading rates in relation:

- car elevator 100 t/h,
- carriage elevator 100 t/h,
- car silos 150 t/h,
- ship car 250t/h.

Loading rates in relation:

- elevator car 100 t/h,
- elevator carriages 100 t/h,
- silos car 150 t/h,
- car ship 250t/h.

South wharf SNOP I:

- length 205 m.,
- depth 6.90 m.

North wharf SNOP II:

- length 131 m.,
- depth 7.2 m.



OFFER Logistics

Favourable location

Our asset is the perfect location in Szczecin Port.

Proximity of comprehensive road, railway, inland waterway and maritime infrastructure enables us to serve Customers from the whole world.



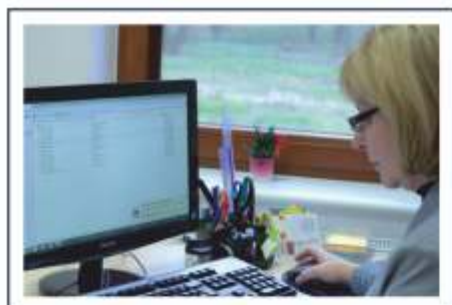
Wide range of specialist services

We serve:

carriages: 4-axis of GAGS type, specialist of UGPPS, TADS and TDS types

cars, usual and specialist car sets of max 50 tonnes

We have three railway sidings of the total length of 900 m. For road transport we give specially prepared car parks, vehicle and commodity scales.



Full modernity

Although continuous development is a part of the company strategy, we respect and cultivate local traditions. We are proud of our SNOP terminal, recognisable in the market and associated with the port of Szczecin for over 70 years. We also care for the company key capital - our employees. Andreas staff, open and friendly for Customers means long-term employees devoted to the company. Their knowledge, experience and professionalism guarantee you the service at the highest level.

Customer is always in the centre of our attention. For him, with a view of his needs, we have become a modern, dynamic company, constantly investing in solutions ensuring even more flexible perfect service.

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DISTRICT COURT OF SZCZECIN-CENTRUM IN SZCZECIN,
XIII COMMERCIAL DEPARTMENT OF THE NATIONAL COURT REGISTER

Share capital: 1 592 000 PLN

BANK:

Danske Bank A/S SA O. in Poland

PLN Account PL 90 2360 0005 0000 0045 5029 5391

EUR Account PL 73 2360 0005 0000 0045 5029 5406

SWIFT Code: DABAPLPW

